

Daniele Balani

Highly specialized and experienced top manager in Air Transport and Aircraft Maintenance



Daniele Balani

- Former Managing Director and Accountable Manager of Nayak Aircraft Services Italy S.r.l. a PART 145 Approved Aircraft Maintenance Organization European leader in the delivery of Aircraft Line Maintenance Services in the countries of Italy, France & Portugal. Personally involved in all the steps of the development of Nayak Italy and its strategic positioning on the market and customer support from 2005 to 2017.
- Previous experiences in international companies operating in air transport and maintenance like Alitalia Group, TNT and SAN Aircraft Maintenance among others.
- Representative in Italy for a Cessna Citation Authorized Service Center and Cessna STAR Sales Team Authorized Representative in the period 2003-2005.
- Teaching roles at Rome University La Sapienza for MBA Aviation.
- Daniele holds an Executive MBA in Air Transportation Management and a Master of Engineering Degree in Civil Engineering.
- Skills :
 - Experienced top management function, C-Level in the Aviation Business Industry,
 - Deep knowledge of aviation industry in the areas of aircraft maintenance MRO's, airlines technical operation, airport ground handling, airport security, civil aviation authorities regulations EASA & FAA,
 - Strong knowledge of customer support management and tailor made solutions,
 - Deep knowledge of international company management with multicultural workforce,
 - A high talented individual with Strong knowledge of project and company top management,
 - Excellent leadership, communication and presentation skills,
 - Strong knowledge of project and company management,
 - Strategic support to the Company Shareholders for business development and company growth,
 - Training Capabilities,
 - Aviation Industry Safety & Security Requirements & Regulations deep knowledges,
 - Successful track of records including commercial sales, negotiations and contracting with MRO's industry.